

The Pharma Legal Handbook

Brazil

Regulatory, Pricing and Reimbursement Overview · Preclinical and Clinical Trial Requirements · Marketing, Manufacturing, Packaging and Labeling Advertising · Traditional Medicines and OTC Products · Product Liability · Patents and Trademarks · Regulatory Reforms · Cannabinoid Drugs, Medicinal Cannabis and Opioid Drugs · Orphan Drugs and Rare Diseases · Localization · Biosimilars and Biologics

Brazil

The Pharma Legal Handbook answers essential questions about this environment for pharmaceuticals in Brazil. It is a must have for any company operating in the country or looking to enter the market.

Prepared in association with TRENCH ROSSI WATANABE, one of the largest law firms in Brazil, it should answer any questions linked to Regulation, Pricing, Clinical and Preclinical Trials, Marketing, Manufacturing, Trademarks and Patents.

PharmaBoardroom is not responsible for any mistakes contained within this publication. For specific advice on any legal issue, please contact a qualified professional.

Copyright: All rights reserved. No part of this publication may be reproduced in any form or by any means, whether electronic, mechanical or otherwise including photocopying, recording or any information storage or retrieval system without prior written consent of PharmaBoardroom. While every attempt is made to ensure the accuracy of the information contained in this report, neither PharmaBoardroom nor the authors accept any liabilities for errors and omissions. Opinions expressed in this report are not necessarily those of the authors.

* THIS REPORT WAS ORIGINALLY PUBLISHED IN DECEMBER 2018 AND THE INFORMATION CONTAINED WITHIN IS SUBJECT TO CHANGE.

**LAST UPDATE: FEBRUARY 2020

Trench Rossi Watanabe.

Trench Rossi Watanabe is one of the largest law firms in Brazil and placed among the top-ranking in nearly all areas of practice. We bring to bear expansive cross-border capabilities and half a century of experience advising on all aspects of complex, pioneering deals. With approximately 250 practitioners in the key cities of São Paulo, Brasília, Rio de Janeiro and Porto Alegre, we can steer you with knowledge and confidence through Brazil's laws, legal systems and unique business practices.

São Paulo. Our approximately 150 lawyers in Brazil's corporate and industrial center deliver multidisciplinary legal services and sector insight to help clients anticipate and manage all legal issues.

Rio de Janeiro. We can advise on all legal areas and have focused capabilities and experience in infrastructure, oil and gas, naval industry, mining and insurance.

Brasília. Close to the Supreme Court and regulators, our lawyers are on the ground and actively involved in a wide range of regulatory issues, antitrust and competition matters, and high-level litigation.

Porto Alegre. With a strong focus on Southern Region of Brazil, our lawyers work with several industries, with a special emphasis on agribusiness, automotive industry and manufacture.

Trench Rossi Watanabe offers clients access to a global perspective through its strategic cooperation agreement with the firm Baker McKenzie - one of the most extensive and solid networks of the legal market. This cooperation gives us the opportunity to develop projects collaboratively, with lawyers with extensive knowledge in various jurisdictions, providing the service that our customers need, wherever it may be.

Always seeking to be ready for the economic challenges of the new century, Baker McKenzie has deep expertise and market knowledge, with more than 4,000 lawyers spread across 78 offices worldwide. Its widespread presence brings a global way of thinking, working and acting.

THE AUTHORS



**HENRIQUE
FRIZZO**

**PARTNER - PUBLIC LAW, HEALTHCARE
AND INFRASTRUCTURE**

Henrique Frizzo is a specialist in Public Law, Government Affairs and Regulatory and is the head of the Healthcare Industry Group for Brazil. In the Healthcare industry he has been assisting pharmaceutical, and medical devices companies in a broad range of areas: (i) complex negotiations with the government, such as the transfer of technology in the health area for public laboratories and in the alignment of strategies to meet the local content requirements in public tenders; (ii) providing regulatory intelligence regarding regulatory matters related to merger, acquisitions and corporate restructures of health related companies; (iii) consultation on regulatory matters and analysis of the constitutionality/legality of legislation, as well as assistance for the preparation of bill of laws; and (iv) litigation against the government and governmental agencies and companies concerning regulatory activity. He joined the firm in 2004 and became a partner in 2014. - Specialization in “Contracts with the Public Administration”, at Fundação Getúlio Vargas in 2007. - Extension Course on PUBLIC-PRIVATE PARTNERSHIPS (PPPs) at Superior School of the São Paulo Public District Attorney’s Office (Escola Superior do Ministério Público de São Paulo - 2005). - LL.M in State and Governmental Affairs at Escola de Formação de Governantes, associated with Universidade de São Paulo in 2004. - Graduated from Universidade de São Paulo with a degree in Law in 2003.

henrique.frizzo@trenchrossi.com
+55 11 3048 6905



**RENATA
AMARAL**

PARTNER – CONSUMER LAW

Renata Amaral is extremely well-known and respected in the market as an expert regarding strategies for sensitive litigation, development of strategy for launching products in the Brazilian market and negotiation with high authorities. Has very close relationship with relevant authorities, including Public Prosecutors and Federal Agency for Consumer Protection (Senacon)’s representatives. She is a Professor and is frequently invited to hold conferences in major consumer-related events, such as those organized by the PROCONs. She assisted clients from the Automotive Industry in enhancing legislation on key regulatory issues, such as recalling legal provision and gave advice on launching of products and advertisements for sensitive markets, such as for alcoholic beverages.

renata.amaral@trenchrossi.com
+55 11 3048 6927



**MARCELA
TRIGO**

PARTNER – IP

Marcela Trigo is a partner of the Intellectual Property and Information Technology Group and has over 14 years of experience in complex litigation before state and federal courts in Brazil, having acted in several leading cases in the area of Industrial Property, in particular in pharmaceutical patent cases. With a Master’s Degree in Civil Litigation from the State University of Rio de Janeiro, an LL.M. in Intellectual Property Law from the George Washington University Law School, and international experience as a visiting attorney at Finnegan, Washington, DC (2007 and 2008) and fulltime intern of Judge Randall Rader of the U.S. Court of Appeals for the Federal Circuit, Washington, DC (2007), Marcela is a frequent speaker on her areas of expertise and has also published several articles. She is a member and Co-Chair of the Dispute Resolutions Committee of the Brazilian Association of Intellectual Property (ABPI), President of LES Brazil and Co-Chair of the Americas Committee at the Licensing Executives Society of America International (LESI).

marcela.trigo@trenchrossi.com
+55 21 2206 4925

THE AUTHORS



**CARLA
MORALES**

ASSOCIATE

She joined the Firm in 2012. Her practice areas include Public Law and Regulatory, with focus on consultancy and administrative litigation matters. Assist clients in the regulatory area, especially pharmaceutical, medical devices and health areas, with practice before the National Health of Surveillance Agency (ANVISA), Ministry of Agriculture, State Health Secretariats and local health authorities. Prepares legal opinions and responds to consultations on the areas of expertise, including public tenders and contracts with the government.

carla.moraes@trenchrossi.com
+55 11 5091 5912



**BEATRIZ
GONÇALVES
MARCONI**

ASSOCIATE

She joined the Firm in 2014. Her practice areas include Public Law and Regulatory, with focus on consultancy and administrative litigation matters. Assist clients in the regulatory area, especially pharmaceutical, medical devices and health areas, with practice before the National Health of Surveillance Agency (ANVISA), Ministry of Agriculture, State Health Secretariats and local health authorities. Prepares legal opinions and responds to consultations on the areas of expertise, including public tenders and contracts with the government.

beatriz.marconi@trenchrossi.com
11 3048-8243

CONTENTS

01	REGULATORY, PRICING, AND REIMBURSEMENT OVERVIEW	Page 6
02	PRECLINICAL AND CLINICAL TRIAL REQUIREMENTS	Page 13
03	MARKETING, MANUFACTURING, PACKAGING AND LABELING, ADVERTISING	Page 17
04	TRADITIONAL MEDICINES AND OVER-THE-COUNTER PRODUCTS	Page 25
05	PRODUCT LIABILITY	Page 29
06	PATENTS AND TRADEMARKS	Page 34
07	REGULATORY REFORMS	Page 42
08	CANNABINOID DRUGS, MEDICINAL CANNABIS AND OPIOID DRUGS	Page 44
09	ORPHAN DRUGS AND RARE DISEASES	Page 51
10	LOCALIZATION	Page 56
11	BIOSIMILARS AND BIOLOGICS	Page 61

01

REGULATORY, PRICING, AND REIMBURSEMENT OVERVIEW

1. What are the regulatory authorities with jurisdiction over drugs, biologicals, and medical devices in your country?

2. What is the regulatory framework for the authorization, pricing, and reimbursement of drugs, biologicals, and medical devices?

3. What are the steps to obtaining authorization to develop, test, and market a product?

4. What are the approximate fees for each authorization?

5. For how long are marketing authorizations/registrations valid? How are marketing authorizations/registrations renewed?

6. How does the authorization process differ between brand-name products and generic products? Are there differences for local manufacturers versus foreign-owned manufacturers?

7. How are combination products (drug + drug, drug + biologic, drug + device, biologic + device, drug + biologic + device) regulated?

8. How is compliance with regulation monitored and evaluated? Is the regulatory regime comparable with the U.S. Food and Drug Administration or the European Medicines Agency expectations and requirements?

9. What is the potential range of penalties for noncompliance?

10. Is there a national healthcare system? If so, how is it administered and funded?

11. How does the government (or public) healthcare system function with private sector healthcare?

12. Are prices of drugs and devices regulated and, if so, how?

13. How are drugs and devices used by patients paid for? What roles do public and private payers play?

14. Who dispenses drugs and devices to patients and how are those dispensers compensated?

15. What are the professional and legal responsibilities of those who dispense drugs and devices? What role do they play in providing patient care, information, and safety?

01 REGULATORY, PRICING, AND REIMBURSEMENT OVERVIEW

1. What are the regulatory authorities with jurisdiction over drugs, biologicals, and medical devices in your country?

In Brazil there authorities are the National Health of Surveillance Agency (“ANVISA”), which is a federal entity linked to the Ministry of Health, and local health authorities in States and Municipalities.

2. What is the regulatory framework for the authorization, pricing, and reimbursement of drugs, biologicals, and medical devices?

The main Statute is the Federal Law 6,360/1976 and the Federal Decree No. 8,077/2013, which provides for the sanitary surveillance of drugs, medical devices and related products, and others are subject;

Federal Law No. 6,437/1977 is an important law; it sets forth the violations to federal sanitary legislation, establishes their respective penalties, and makes other provisions.

Also, Federal Law No. 10,742/2003 creates the Drugs Market Regulation Chamber (CMED) in order to regulate the prices of the drugs commercialized in the country.

Also, there are a large number of regulations issued by ANVISA related to the products of its inspection. See below a list we prepared with the most important regulations.

OPERATING AUTHORIZATION:

- Resolution RDC No. 16/2014: Operating Authorization (“AFE”) authorizes the Company to store, distribute, pack, export, import, manufacture, repack and transport.

OPERATING LICENSE:

- Depends on the State/Municipality in which the operating facilities are established. In São Paulo, for example, the Ordinance CVS No. 1/2017, provides for the registration/licensing of facilities that develop activities subject to the sanitary legislation.

PRODUCT REGISTRATION:

- Resolution RDC No. 200/2017: provides for the synthetic drugs, including generic and similar;
- Resolution RDC No. 205/2017 provides for orphan drugs;
- Resolution RDC No. 55/2010 provides for biological drugs and biosimilars;
- Resolution RDC No. 238/2018 provides for dinamized drugs;
- Resolution RDC No. 26/2014 provides for phytotherapeutic drugs;
- Resolution RDC No. 73/2016: provides for post-registration changes and cancellation of drugs registration (this resolution is applicable for synthetic and semisynthetic drugs, including generic and similar).

GOOD PRACTICES CERTIFICATE:

- Resolution RDC No. 17/2010: provides for the requirements for the issuance of the Certificate of Good Manufacturing Practices of drugs. Note that the activity of Manufacture of drugs is subject to the compliance of the Good Practices. Importer companies must request the certification of the manufacturing plants located abroad;
- Resolution RDC No. 39/2013: provides for the procedure to obtain the Certificate of Good Manufacturing Practices and the Certificate of Good Practices for Distribution and Storage of drugs.
- Resolution RDC No. 16/2013: provides for the requirements for good manufacturing practices of medical devices and in vitro diagnostic devices.

TECHNICAL RESPONSIBILITY CERTIFICATE

- Federal Law No. 6.360/1976: provides that health companies have to maintain duly qualified technical personnel, in quality and in quantity, to adequately cover the Company's needs.

PHARMACOVIGILANCE

- Resolution RDC No. 4/2009: provides for pharmacovigilance norms for the holders of registration for drugs for human use.

TECHNOVIGILANCE

- Resolution RDC No. 67/2009: requires the implementation of the technovigilance system.

PROMOTION AND MARKETING

- Resolution RDC No. 96/2008: establishes the general rule regarding advertising of drugs. Note that there are several restrictions on the advertising of drugs (i.e. under prescription drugs may be only advertised in scientific publications, intended for healthcare professionals).
- Resolution RDC No. 60/2009: provides for the distribution of products samples;
- Resolution RDC No. 71/2009: rules the labeling of drugs. However, each specific rule applicable for each type of drug will provide for specific labeling requirements;

Note that this is not an exhaustive list of the regulations related to drugs and medical devices, but only a list of the main applicable rules.

3. What are the steps to obtaining authorization to develop, test, and market a product?

Clinical trials are subjected to approval from the Committee for Ethics in Research (CEP) and, in certain cases, from the National Committee for Ethics in Research (CONEP) and ANVISA.

The research protocol document must be submitted to CONEP or to a CEP and must describe the trial's purpose and other details. It must also include information about the research participants and the qualification of the

researchers and all responsible parties. One of the documents to be filed with the research protocol is the Informed Consent Form.

After the protocol is submitted to the CEP/CONEP and the relevant authority will analyze the request and if the clinical trial complies with the applicable legislation, the authority will authorize the commencement of the research.

In order to market a product (drugs, biologicals, and medical devices), it will be necessary to (I) obtain Company's license before ANVISA (Operating Authorization - AFE) and before the local health authorities (Operating License - LF); (II) maintain a Technical Responsible for the company; (III) apply for Good Manufacturing Practices certification, depending on the product, and (IV) obtain product's registration/enrolment before ANVISA.

4. What are the approximate fees for each authorization?

The fees will vary depending on the type of authorization, on the product and on company's corporate size.

5. For how long are marketing authorizations/registrations valid? How are marketing authorizations/registrations renewed?

Drugs' marketing authorization is valid for 5 years.

Medical devices' marketing authorization is valid for 10 years.

The renewal of both types of marketing authorizations must be requested from 12 up to 6 months before marketing authorizations' expiration date.

6.A. How does the authorization process differ between brand-name products and generic products?

As a rule, the authorization process will not change. What will differ are the documents and studies to be presented to ANVISA. The registration of generics will require studies in order to prove that the product is stable and therapeutically equivalent to the reference drug, with pharmaceutical equivalence and bioequivalence studies, while the registration of a new drug should be attached also with the clinical trial studies (with the studies necessary to prove the quality, safety and efficacy of the product).

Note that there is also the simplified procedure for the registration of generic drugs. This procedure only applies for drugs that have the same production line, same manufacturer, the same technical and clinical reports, the same composition of the drug used as reference, which is already registered by the regular procedure before ANVISA. The differences between the reference drug and the generic one are their name, labeling and packaging. Through this procedure the analysis/review by ANVISA of the documents is faster (when compared with the regular procedure), since the documents were already analyzed by ANVISA on the previous (regular) procedure.

6.B. Are there differences for local manufacturers versus foreign-owned manufacturers?

No, the authorization process is basically the same. However, certain timings may differ (i.e, timings for foreign and local inspection for Good Manufacturing Practices certification are different) and some additional documents will be required in the event of imported products.

Note, however, that only duly licensed Brazilian legal entities may be the marketing authorization holder.